# Tanzania Private Sector Federation



The Role of the Private Sector in Advancing Tanzania's Housing and Infrastructure Agenda





# **TPSF OVERVIEW**

#### About

Member based organization, established on 4th November 1998 as an Apex and Umbrella Organization for the Entire Private Sector in Tanzania with a resentation of over 450 Members, serving over 6 million Business Entities.

#### Vision and Mission

An effective apex private sector organization, providing focal point for private sector-led approaches;

To serve as the apex private sector organization in Tanzania, driving private sector development and economic growth promoting strategic engagement with the Government and other stakeholders on key development policies.

#### **Core Values**

- Commitments to Best Practices
- Value Addition
- Unity in Diversity
- · Impeccable Integrity
- Fair Competition
- Service Before Self Commitment to Lifelong Learning



#### **Core Functions**

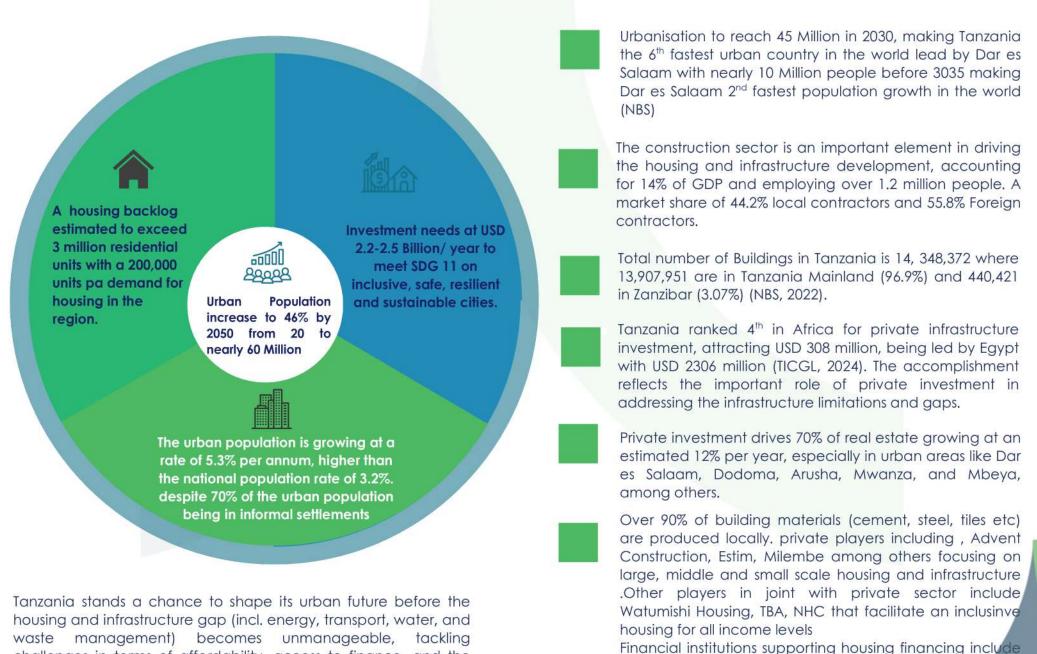
- Organize Effective Forums, B2B Linkage, Trade Forum.
- Building Entrepreneurial Culture.
  Skills and Capacity building.

- Advocate for Conducive Business and Investment Climate.
- Ensure Market Entry and Finance Access.
- Attract both local and foreign investment, fostering economic growth and development through active engagement with Government institutions/ Ministries
- Strengthening the private sector's competitiveness at the national, regional, and global levels.
   Through strategic initiatives, trade facilitation, and investment promotion.
- Providing a platform for publicprivate dialogue (PPD) by advocating for policy changes.



# TANZANIA HOUSING AND INFRASTRUCTURE LANDSCAPE

(Context and private sector contribution)



CRDB, NMB, Azania among others though in limited scale.

challenges in terms of affordability, access to finance, and the

need for sustainable and environment friendly infarstructure.



### OPPORTUNITY FOR SCALE UP

- Affordable mass housing projects using modular designs, local materials, and climate/disaster resilient technologies to deliver low-cost housing faster at a scalable rate;
- Developing smart and green urban cities (energy-oriented, water reuse, smart waste to energy systems);
- Public-Private Partnerships (PPPs) in digital infrastructures, reliable water supply systems, industrial zones, transportation, satellite cities;
- Urban logistics in warehousing, dry ports, access roads, transport hubs for trade facilitation, etc.
- Leveraging cutting-edge technology and innovative solutions for efficient and sustainable infrastructures;
- Capacity building support in ESG and green construction.

#### **ENABLERS**

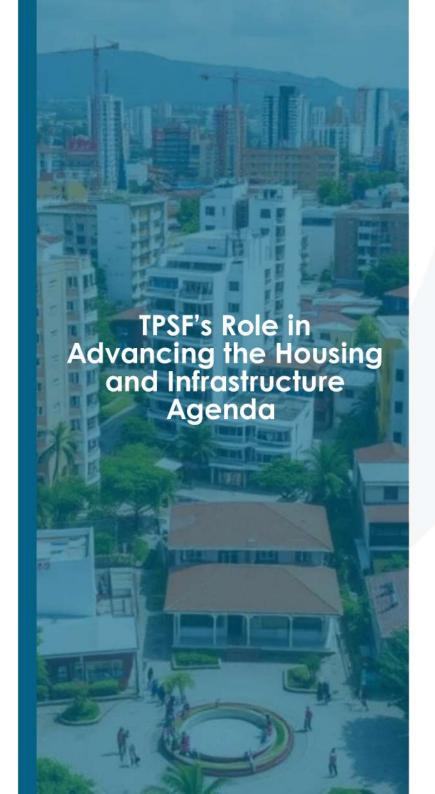
- Long-term affordable fianancing (housing bonds, blended finance, mortgages etc);
- predictable regulatory frameworks;
- public-private partnerships (PPPs) and joint ventures;
- data driven urban planning for developers;
- land use and access;

## PRIVATE SECTOR ROLES

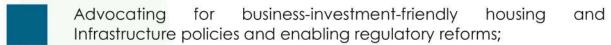
- Drive innovation and efficiency through profit-driven incentives;
- Delivery of affordable housing for various income groups;
- Production and supply of affordable building materials;
- help bridging infrastructure gap and improved public services;
- Provision of necessary capital and expertise support for infrastructure projects; and
- Collection and dissemination of information on housing.

#### **GOVERNMENT ROLES**

- Coordination and planning infrastructure development for various sectors;
- encouraging PPP and joint ventures by mobilising resources;
- prioritizing projects that support connectivity, facilitating trade and long-term strategic projects;
- creating conducive environments for private sector investemnts through policies and regulations



TPSF is working to coordinate private investments, engage policymakers, and connect local companies with global actors.





- Facilitate partnerships between local businesses and global investors;
- Promote joint ventures for construction technology acquisition and skills transfer, green buildings, and housing delivery models.
- Collaborate with enabling Government institutions like TISEZA, BRELA, TBA, NHC, TRA, PPPC, among others, to unlock barriers, promote formalization, and create a more supportive environment for private sector growth;
- Facilitating B2B forums to connect local developers, manufacturers and fianancial institutions with potential foreign companies.

# THANK YOU



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